



CSS Solved MCQS of BUSINESS ADMINISTRATION

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Business Administration Paper - 2000

(1) Public Accountants generally perform these services:

- (a) Income tax services, Management Advisory services, and independent auditing services
- (b) Internal auditing, Income tax services and management controlling.
- (c) Public accounting, private accounting and budgeting.
- (d) None of the above is correct.



(2) Identify the organization created by Congress to regulate security markets including flow of information from companies to public:

- (a) TVM
- (b) NPV
- (c) IRR
- (d) SEC

(3) Select the term that describes a cash distribution to a Corporation's Stockholders:

- (a) Paid out Capital
- (b) Cash Management
- (c) A dividend
- (d) None of these
- (e) All of the above are correct

(4) Frederick Winslow Taylor work/book entitled the principles of Scientific Management is published, in:

- (a) 1875
- (b) 1901
- (c) 1911
- (d) None of these

(5) One of the most successful Industrialists and the father of Modern Personnel Management is:

- (a) F.W. Taylor
- (b) James Watt
- (c) C. Babbage
- (d) Robert Owen

(6) Who has the major Contributions in the Theory of Bureaucracy:

- (a) Henry Gantt
- (b) Hanri Fayal



- (c) W.D. Scatt
- (d) Max Weber
- (e) None of these

(7) Which one, of the following MNCs (Multinational Co.) has the higher revenues during mid. 1990s:

- (a) General Motor
- (b) IBM
- (c) AT &T
- (d) General Electric
- (e) None of the above

(8) Give the, name of the author who has the major contributions in the field of marketing:

- (a) H. Koontz
- (b) W.J. Stanton
- (c) P.B. Miller
- (d) Gitt Man
- (e) All of these

(9) The profit margin is a ratio between the corporation"s net income and:

- (a) Total expense
- (b) Total assets
- (c) Cost
- (d) Total revenues
- (e) None of the above

(10) MNCs are responsible for the majority of Foreign Direct Investment (FDIs) and have a higher revenues than the national income of some of the countries they serve:

- (a) Fully agreed
- (b) Not agreed
- (c) It is not possible
- (d) None of these



(11) Earned but uncollected revenues, that are recording the adjusted process, recorded with a credit to the revenues and debit to the expense is called:

- (a) Adjusted Trail balance
- (b) Expenses
- (c) Accrued revenues
- (d) None of these

(12) Which one of the following is not a part/variable of the marketing Mix (4Ps):

- (a) Product
- (b) Price
- (c) Place
- (d) Person
- (e) None of these

(13) The major steps in the accounting cycle are the following:

- (a) The procedure used in worksheet
- (b) Begin with Trail Balance
- (c) Completed only once in business life
- (d) None of the above
- (e) All of these

(14) Which of the following items is not unique to the financial statements of merchandising Companies?

- (a) Cost of good sold
- (b) Gross profit
- (c) Account receivable
- (d) Net sales
- (e) All of the above
- (f) None

(15) The repairs made to keep a plant/asset in normal and good operating condition are called:



- (a) Plant Management
- (b) Operation Management
- (c) Ordinary repairs

(16) A company that owns more than 50% shares of another company and controls that corporation is known as:

- (a) Subsidizing
- (b) Consolidated CO.
- (c) None of these

(17) The process of individual growth in the full utilization of a person's managerial capabilities is called management development:

- (a) True
- (b) False

(18) Promotion is not a part of marketing:

- (a) Agreed
- (b) Not agreed
- (c) None of these

(19) A way of analyzing leadership style where leaders are classified on a grid with TWO dimensions is called:

- (a) Managerial grid
- (b) Two way theory
- (c) None

(20) Robert Owen is known as the Father of Modern Personnel Management:

- (a) Yes
- (b) No
- (c) May be Taylor